

JOB DESCRIPTION

SALES PROJECT MANAGER



From our Head Office to the shop floor and everywhere in between our primary goal is to create and deliver a fantastic customer journey for everyone who shops at Lidl.

With over 7,000 colleagues across our stores, warehouses and offices in Ireland and Northern Ireland we are a big and ambitious team. We know our people are our greatest asset and our success is down to the commitment and dedication of our team.

What You'll Do

- Optimisation of processes and procedures across all areas of our sales operations
- Store productivity planning and reporting
- Updating and co-ordinating the KPI Store League within a region, maintaining of the workbook and conduction of plausibility checks on a monthly basis
- Reporting and extensive analysis of key performance indicators
- Identification of regional focus stores in relation to KPI adherence and assist in the formulation of action plans to aid store performance recovery
- Security hours planning and monitoring regional adherence to security budgets
- Analysis and evaluation of regional personnel costs
- Preparation for monthly management meetings and cost meetings
- Coordination of operational requirements across a number of departments within the Regional Distribution Centre

What You'll Need

- Excellent attention to detail
- Excellent time management & communication skills
- Demonstrate the ability to adapt quickly to new situations
- Proficient computer skills (Word, Excel)
- Highly motivated, hard-working and adaptable to change

What you'll receive

Through our salary system, we ensure pay equality across all positions at Lidl

- €49,500 rising to €63,000 within 3 years
- 20 days holidays per annum rising to 25 days after 2 years
- Private employee medical insurance
- Company pension after one year of service
- Flexible start and finish times
- Initial training and ongoing development from an experienced team member
- Excellent opportunities for career progression
- Dynamic work environment
- Up to 2 days remote working per week
- Generous discounts available; Private Health Insurance, Bike to Work Scheme
- Maternity & Paternity Leave top up, Marriage leave, Employee Assistance Programme
- Onsite canteen with complimentary tea and coffee

Lidl is an equal opportunities employer. If you have any particular requirements, we will ensure any reasonable accommodations are implemented as part of the recruitment and selection process. We value diversity and inclusion in our workplace and want to ensure that all applicants have the same opportunity regardless of gender, civil status, family status, sexual orientation, age, disability, race, religious belief, political opinion or membership of the traveller community.

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